

Think T-Systems

On Our Way to a New Corporate Future

CMI Day

7 June 2001

Leinfelden - Echterdingen

Giuseppe Spalletta

T-Systems

Strategy

Business Model

SL System Integration

T-Systems

Strategy

T-Systems

A New Company Emerges

15.000 Employees

20.000 Employees



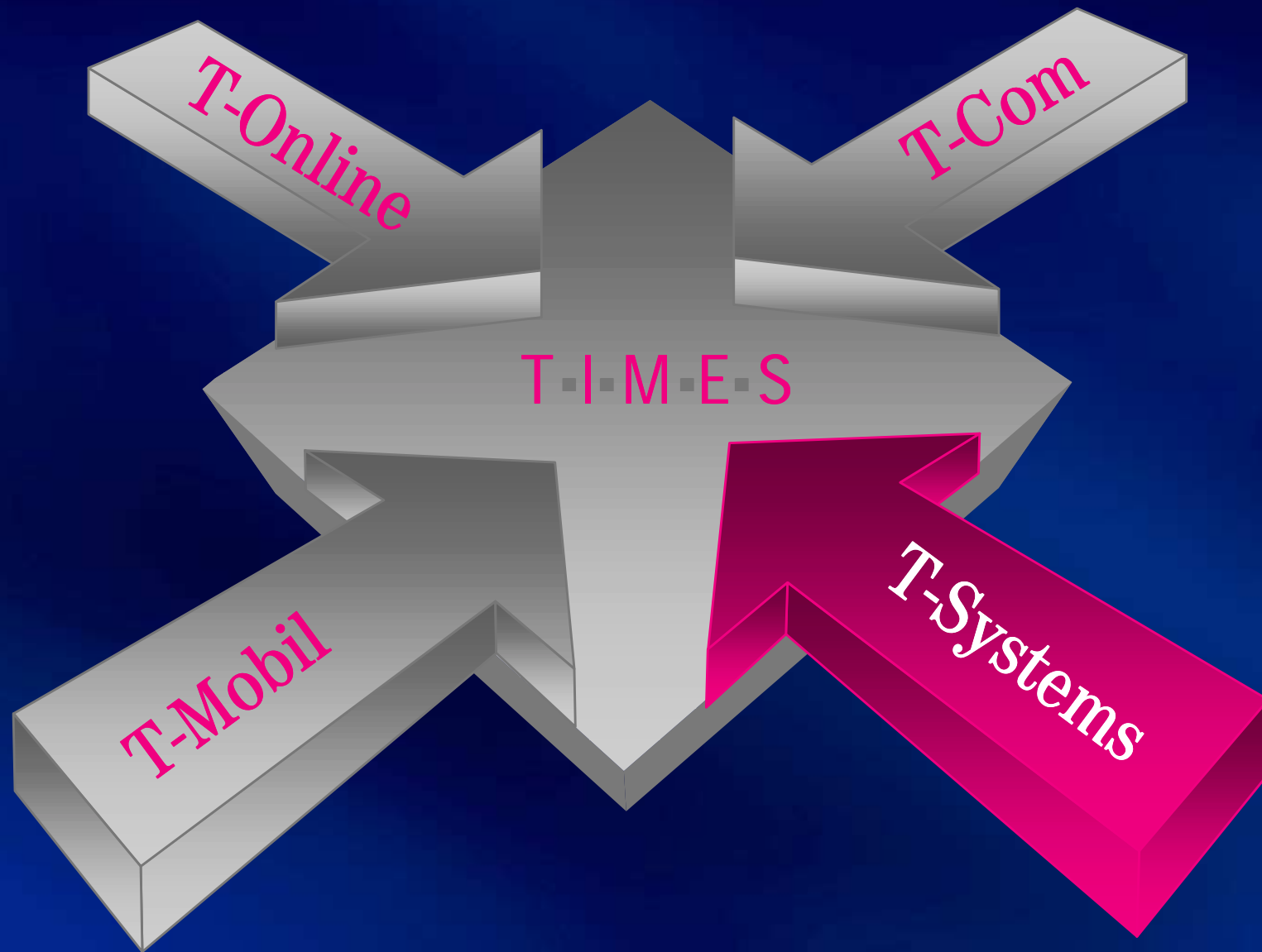
T . . . Systems .

Located in 11 Countries

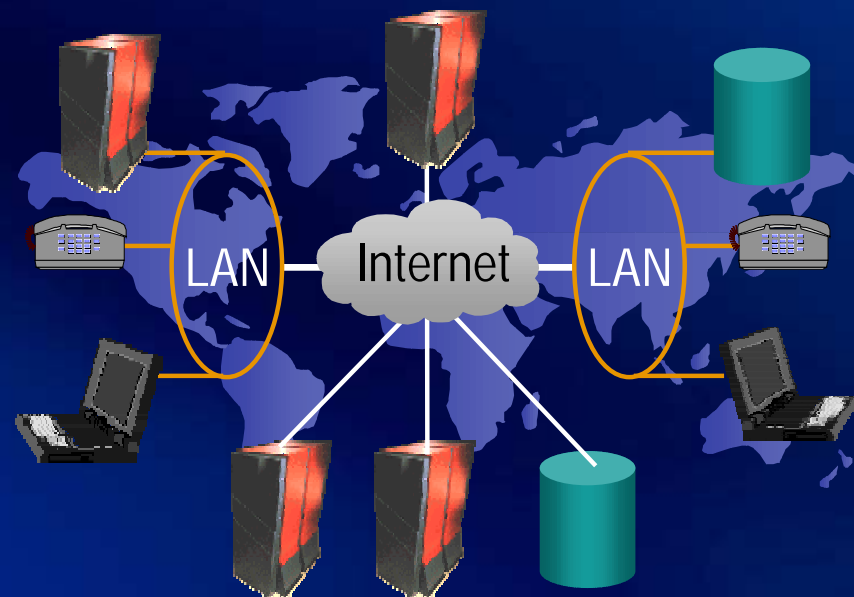
Located in 23 Countries

. . . . **T** . . . Systems .

T-Systems within the Telekom Group



New Economy Value Creation



Integrated Approach - Our Winning Strategy

Focusing on core competencies



IT service providers focus on hardware, software and IT processes



TC service providers ensure the exchange of bits

Cost-oriented

Resource Optimisation
Greater Efficiency

Integration of value-added processes

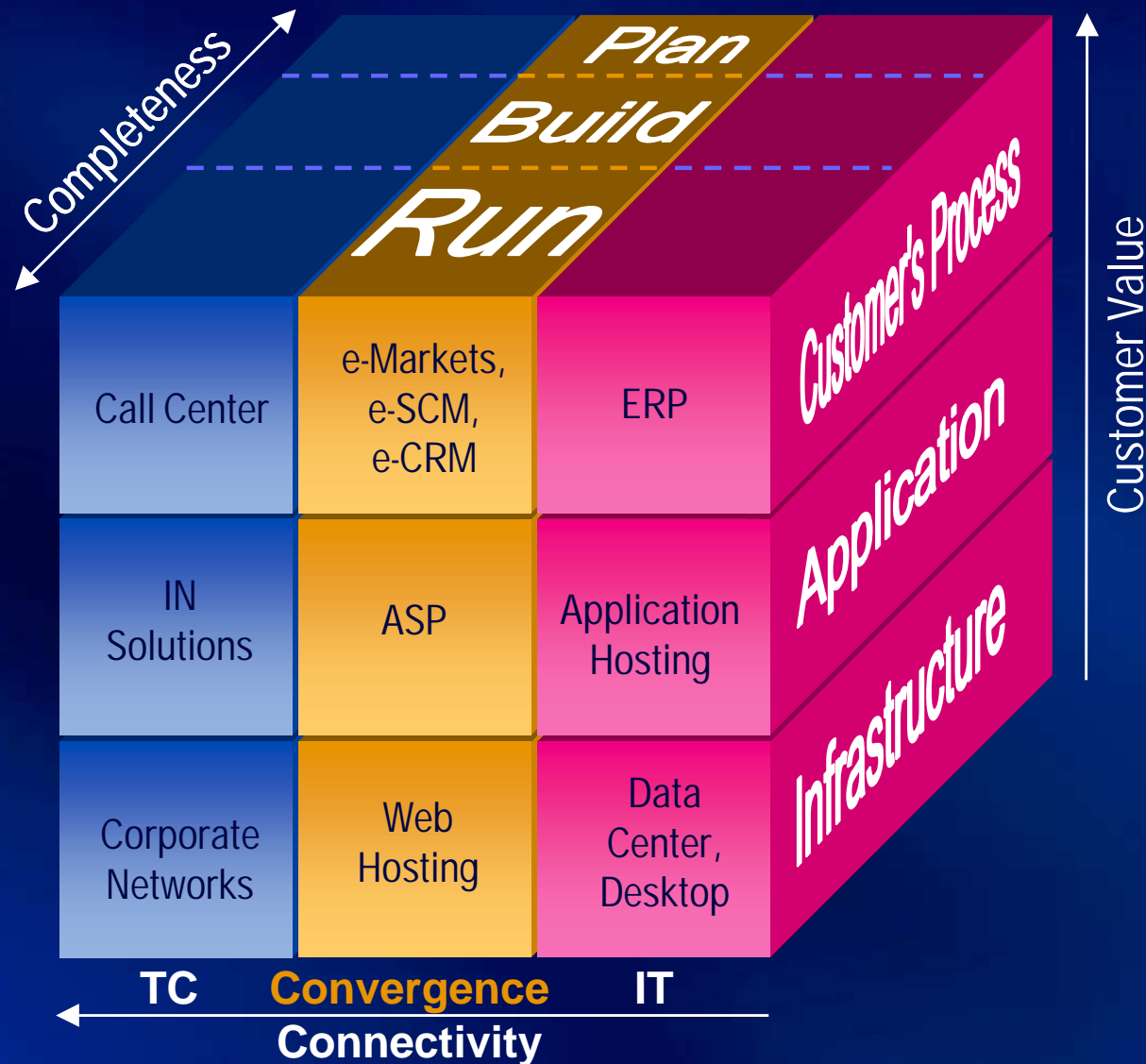


T-Systems combines IT and TC for global support of business processes

Business-oriented

Value Creation
Innovation

Service Offering Portfolio



T-Systems

Business Model

The Business Model



Industry specific IT, TC and convergence offerings

Our Customers hold Market Leadership in their Sectors

DAIMLERCHRYSLER

Bertelsmann

SIEMENS

IBM.



Lufthansa



BOSCH



ABB



e-plus

HypoVereinsbank



debitel

gencat



NRW



Allianz

Deutsche Post World Net
MAIL EXPRESS LOGISTICS FINANCE



DB

Sanlam



Service Line Systems Integration

Our Positioning



SL System Integration

Division 1